

**WE ARE CURRENTLY SEEKING THE
SERVICES OF A HOME IMPROVEMENT
CREDIT SALES CONSULTANT TO SELL
CREDIT IN A HARDWARE STORE IN THE
POSTMASBURG / KATHU / KURUMAN AREA**

JOB DESCRIPTION

Key Responsibilities of a Credit Sales Consultant

- 1) To develop, maintain and grow sales by mean of marketing
 - i) POC's / promotions
 - ii) Canvassing / door to door sales
 - iii) Presentations at schools, clinics, factories, etc.
- 2) To maximise the credit sales potential of a given geographical region
- 3) To be a professional credit consultant to potential clients
- 4) To ensure that **Real People Merchant Finances** and the merchant's brand are protected and for it to be the brand of choice.
- 5) To identify efficient means of conducting business, thus saving time, costs and adding value.

REQUIREMENTS:

- * Matric * Energetic * Team Player
- * Work under pressure and reach certain targets that are set on on store level * Have a basic knowledge on how to use a computer * Candidate must know the area (person must stay in the area) * Micro lending experience will be an advantage.

**Please send all CV's to
realpeoplecv1@gmail.com**